2023 Nautical Institute Conference Programme

Developing Maritime Professionals

Sponsorship opportunities





2023 – a year to look forward

The maritime industry is dependent on the skills and knowledge of its people – and there has never been a more important time to consider what those skills are and how they are changing. Three events bring together thought leaders from across the sector to help shape tomorrow's professionals.

The Nautical Institute's Offshore Energy Event Sharm El Sheikh, Egypt, 20-21 September 2023



I am delighted to be able to introduce you to the NI's exciting Dynamic Positioning and Offshore Energy event for 2023.

In 2022, 15 events themed around Maritime Leadership In A Changing World confirmed The Nautical Institute's position as one of the key organisations shaping opinion about the future of the maritime industry. Now, we build on that foundation to ask how we meet the training and development needs of the offshore sector in the exciting but uncertain decades to come.

The Nautical Institute's unparalleled professional network will draw together thought leaders from around the world. We hope to see you there!

The Nautical Institute – shaping the development of the industry

From its foundation in 1972. The Nautical Institute (NI) has grown into a worldwide membership body, with 56 branches and some 8,000 members in more than 120 countries. As the leading international body for maritime professionals, the Institute represents the best of what the shipping industry has to offer. From support and mentorship for those just starting out in the industry to the promotion of the highest professional standards in international forums, The Nautical Institute plays a leading role at every level.

Our vision:

To provide inspiration, knowledge and leadership to maritime professionals around the world.

Our mission:

- To inspire maritime professionals
- To work together
- To share ideas and best practices
- To enable better decision making through the process of professional development
- To provide a safer, environmentally sound and sustainable maritime industry

Sponsorship Opportunities

All sponsors will benefit from:

- Logo on pre-event information material
- Logo on the conference web page linked to your website
- Company information insert in delegate pack
- Company literature at conference distribution point
- Opportunity to include a corporate gift in delegate pack
- A generous discount for additional delegates to attend the conference

Leading sponsors:

Rosewood Sponsor – £10,000 GBP

The general sponsorship package plus:

- Acknowledgement as a primary sponsor of all conferences
- Welcome address or speaking opportunity at all conferences
- One Seaways back page display advertisement or two half pages, valid until July 2024
- VIP invitations for four participants including the speaker for all functions
- Identified as a leading sponsor in NI online promotions



Other event sponsorship opportunities:

Oak Sponsor - £4,000 GBP

The general sponsorship package plus:

- One Seaways half-page inside display advertisement valid until July 2024
- Sponsorship acknowledgement in the Chairman's opening and closing speeches
- 1 speaker or panellist plus one additional delegate place (all functions)

Pine Sponsor - £2,000 GBP

The general sponsorship package plus:

- One Seaways quarter page inside advertisement valid until July 2024
- Sponsorship acknowledgement in the Chairman's opening and closing speeches
- Two delegate places (all functions)

Beech Sponsor - £1,000 GBP

The general sponsorship package plus:

- Sponsorship acknowledgement in the Chairman's opening and closing speeches
- One delegate place (all functions)

Individual sponsorship packages (e.g. bags sponsor, coffee breaks sponsor, lunch sponsor, drinks reception sponsor) are available on request.

To join our list of leading sponsors please contact:

Anna Macharzewska, Events Coordinator Email: supportus@nautinst.org Tel: +44 (0) 203 814 5688

The Nautical Institute's Offshore Energy Conference Sharm El Sheikh, Egypt - 20-21 September

The Nautical Institute's third global Dynamic Positioning and offshore energy event brings together maritime experts, regulators and Dynamic Positioning specialists from around the world with a focus on training and CPD.

With changes to the requirements for the revalidation of Dynamic Positioning Operator qualifications being introduced in 2024, there has never been a more important time to hear first-hand about these developments from The Nautical Institute. Training centres will be strongly represented, and delegates will be able to ask questions and join in the interactive and technical sessions.

Hosted in the beautiful resort of Sharm El Sheikh, the event will draw experts from across the energy sector, in the Middle East and beyond.

Egypt is an important producer of offshore energy in the Middle East and North Africa region, and this is the ideal opportunity to share best practice and enhance your understanding of the needs of the sector and the region.

The Nautical Institute is in a unique position to bring together stakeholders from across the DP and offshore industry from around the world. This conference will provide excellent networking and engagement opportunities and offers a range of sponsorship and support packages.



Sponsorship Inquiries: Anna Macharzewska, Events Coordinator Email: supportus@nautinst.org Tel: +44 (0) 203 814 5688

Sponsorship response form

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| Event Locations | | | | | |
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| Sharm El Sheikh, Egypt | The Nautical Institute's Offshore Energy Conference | | | | |
| Payment details | | | | | |
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| The Institute will issue an invoice and payment may be made by bank transfer, credit card or cheque in advance. | | | | | |
| Please return this form to: anna.macharzewska@nautinst.org | | | | | |
| Or post to: Captain John Lloyd RD MBA FNI Chief Executive Officer | | | | | |
| The Nautical Institute 200B Lambeth Road, London SE1 | 7JY, UK | | | | |
| Tel: +44 (0)20 7928 1351 | | | | | |

Company details

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Thank you to our recent leading sponsors:

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